



# EVENTS

## Summit

10-13 NOVEMBER 2025

THE VERVE HOTEL | 1360 WORCESTER ST, NATICK, MA 01760

### SUNDAY

11.09.2025

### TRAVEL DAY

6:30PM - 9:00PM

Welcome Dinner

SKYBOKX 109 | 319 Speen St, Natick, MA

### ALL DEPARTMENTS | PHOENIX BALLROOM

7:30AM - 8:30AM Breakfast - Outside Phoenix Ballroom

8:30AM - 9:15AM Intro and 2025 Review

9:15AM - 10:00AM Matt Miller

10:00AM - 10:15AM BREAK

10:15AM - 11:15AM Team Alignment

11:15AM - 12:15AM TA | STARS | College Recruiting

12:15AM - 1:15PM LUNCH

1:15PM - 2:00PM Matt Esler

2:00PM - 2:30PM RVSP

2:30PM - 3:15PM GG50 - Devin, Jeremy, Mike

3:15PM - 3:30PM BREAK

3:30PM - 4:30PM The Right People

6:30PM - 9:30PM Dinner - Bourbons | 47 Beacon St, Framingham, MA

### MONDAY

11.10.2025



# EVENTS

## Summit

10-13 NOVEMBER 2025

THE VERVE HOTEL | 1360 WORCESTER ST, NATICK, MA 01760

### *DIRECTOR & MANAGER SESSION | PHOENIX BALLROOM*

**7:30AM - 8:30AM** Breakfast - Outside Phoenix Ballroom

**8:30AM - 10:15AM** Training - Annie

**10:15AM - 10:30AM** BREAK

**10:30AM - 12:20PM** Training - Annie

**12:30PM - 1:30PM** LUNCH

**1:30PM - 2:30PM** Training Next Steps

**2:30PM - 2:45PM** BREAK

**2:45PM - 3:15PM** Big Idea - Devin

**3:15PM - 4:30PM** Support & Performance Management - Devin, Jaime

**6:30PM - 9:30PM** Dinner - Samba | 1138 Worcester Rd, Framingham, MA

**TUESDAY**

11.11.2025



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## Summit

10-13 NOVEMBER 2025

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### COORDINATOR SESSION / GEMINI BALLROOM

**7:30AM - 8:30AM** Breakfast - Outside Phoenix Ballroom

**9:00AM - 10:00AM** Budget & Activations

**10:00AM - 10:30AM** Team Alignment Follow-up Discussion

**10:30AM - 10:45AM** BREAK

**10:45AM - 12:00PM** Rebuttals

**12:00PM - 12:30PM** Open Discussions & Readback

**12:30PM - 1:30PM** LUNCH

**1:30PM - 2:00PM** The Impact of Fostering Relationships

**2:00PM - 3:00PM** Time Management & Organization

**3:00PM - 3:15PM** BREAK

**3:15PM - 4:00PM** Technology Accelerators

**4:00PM - 4:30PM** Readback & Open Discussion

**6:30PM - 9:30PM** Dinner - Samba | 1138 Worcester Rd, Framingham, MA

## TUESDAY

11.11.2025



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## Summit

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### *DIRECTOR & MANAGER SESSION | PHOENIX BALLROOM*

**7:30AM - 8:30AM** Breakfast - Outside Phoenix Ballroom

**8:30AM - 10:45AM** Difficult Conversations - Andrea Bice

**10:45AM - 11:00AM** BREAK

**11:00AM - 12:00PM** Telefluent Panel

**12:00PM - 1:00PM** LUNCH

**1:30PM - 2:00PM** Travel To Telefluent

**2:00PM - 5:00PM** Telefluent Tour

**5:00PM - 5:30PM** Travel to Hotel

**7:00PM - 10:00PM** Dinner/WoG Event - Bosse | 310 Speen St, Natick, MA

## WEDNESDAY

11.12.2025

## THURSDAY

11.13.2025

*TRAVEL DAY FOR COORDINATORS & MANAGERS*



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## Summit

10-13 NOVEMBER 2025

THE VERVE HOTEL | 1360 WORCESTER ST, NATICK, MA 01760

### *DIRECTOR DAY / PHOENIX BALLROOM*

**7:30AM - 8:30AM** Breakfast - Outside Phoenix Ballroom

**8:30AM - 10:30AM** HR: Talent Review, Growth & Development - Andrea Bice

**10:30AM - 10:45AM** BREAK

**10:45AM - 11:45AM** Finance Update - Ron Pelletier

**11:45AM - 12:30PM** Managing Managers & Admins

**12:30PM - 1:30PM** LUNCH

**1:30PM - 2:30PM** Monthly Reforecast - Devin, Jaime

**2:30PM - 3:00PM** Budgeting Discussion

**3:00PM - 3:30PM** How to Maximize Your PBC

**3:30PM - 4:00PM** Open Discussion

**6:30PM - 10:00PM** Dinner - Yvonne's | 2 Winter Pl, Boston, MA

## THURSDAY

11.13.2025

## FRIDAY

11.14.2025

### *TRAVEL DAY FOR DIRECTORS*